



“Of all the forms of inequality, injustice in health care is the most shocking and inhumane.”

- Martin Luther King Jr.

[www.WISE.Healthcare](http://www.WISE.Healthcare)

# HubMD

P.C. - Medical Group

**WISE** | A FORCE  
HEALTH CARE OF NEW

Virtual  
Care  
Services



 **afya**  
GLOBAL

Managed  
Services  
Organization

**One Organization, One Team, One Service**



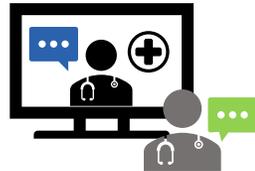
ABOUT...



## A Multi-Specialty Virtual Care Medical Group

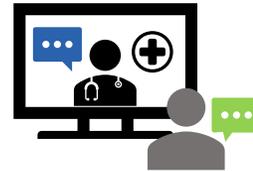
Synchronous

Provider to Provider



Virtual Consults

Provider to Patient



Virtual Visits

Asynchronous



eConsults



eVisits

# Available Specialties

- Cardiology
- Dermatology
- Endocrinology
- Infectious Disease
- Gastroenterology
- General Surgery
- Hepatology
- Nephrology
- Neurology
- Nutrition Consultation
- OB/GYN
- Oncology/  
Hematology
- Ophthalmology
- Orthopedics
- Otolaryngology (ENT)
- Podiatry
- Pulmonology
- Radiology
- Rheumatology
- Transgender Endocrinology
- Urology

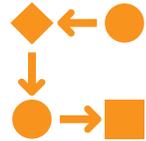
ABOUT...



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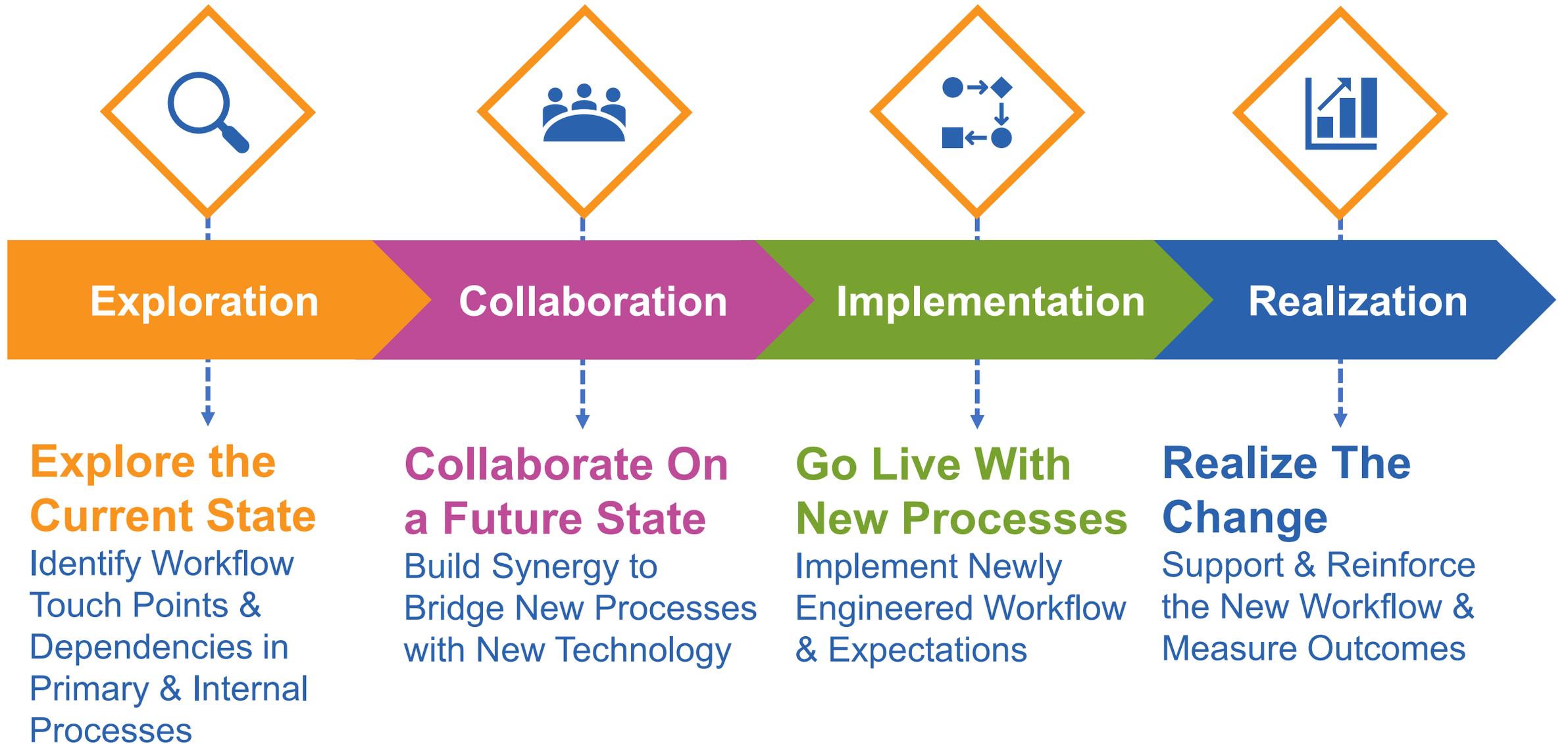
## Workflow Innovation Science and Engineering

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- Virtual Care Strategy
- Telehealth Implementation
- Workflow Engineering
- Underserved/Vulnerable
- Safety Net Providers
- Health Plans and Networks

# INCA - INnovation Change Approach





“There is no requirement that something important must be complicated.”

– Warren Buffett



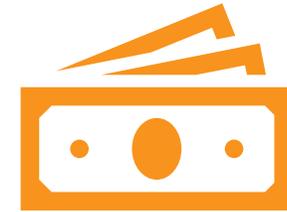
# Access to Care is *Broken*



In-Person visits can be **inefficient** for patients and providers



Drawn out processes' **delays care 3-6 months**



**Costs are high** for health plans and self-insured employers



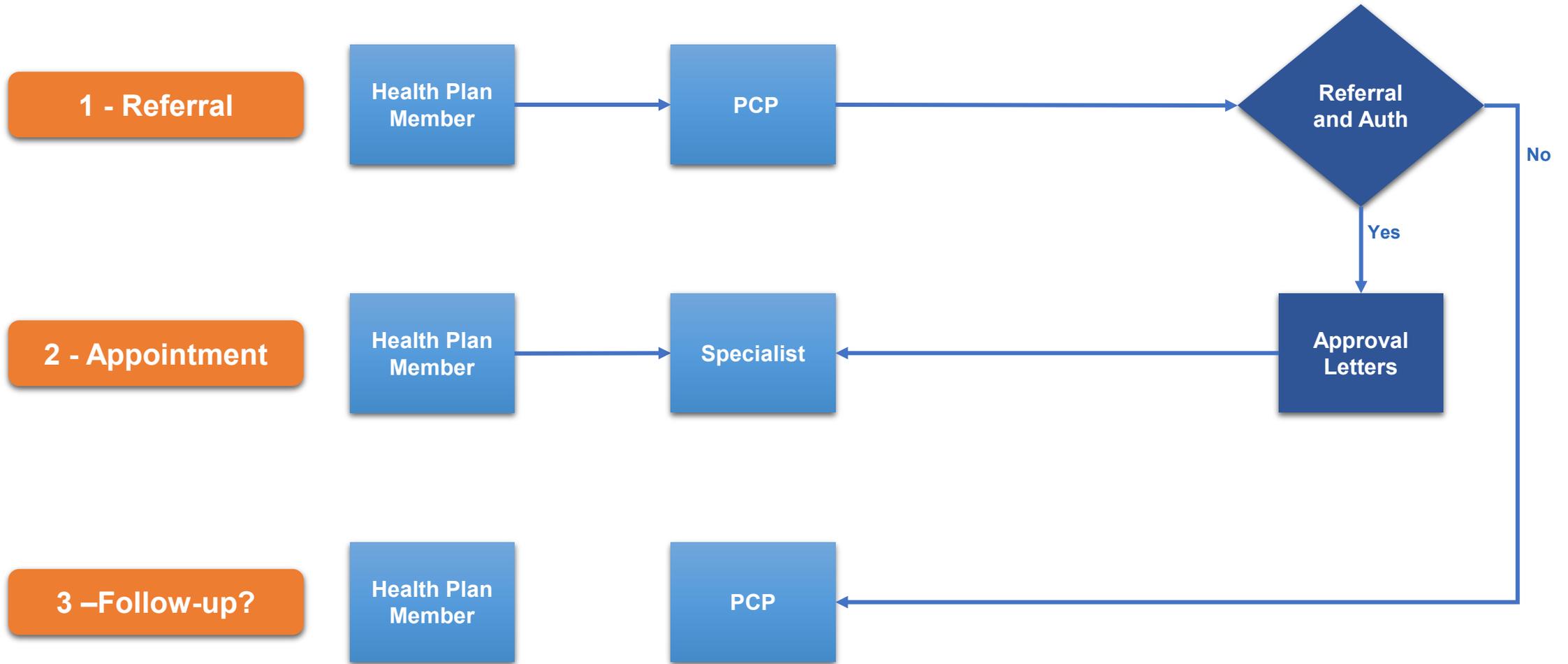
# Access to Care is *Slow*



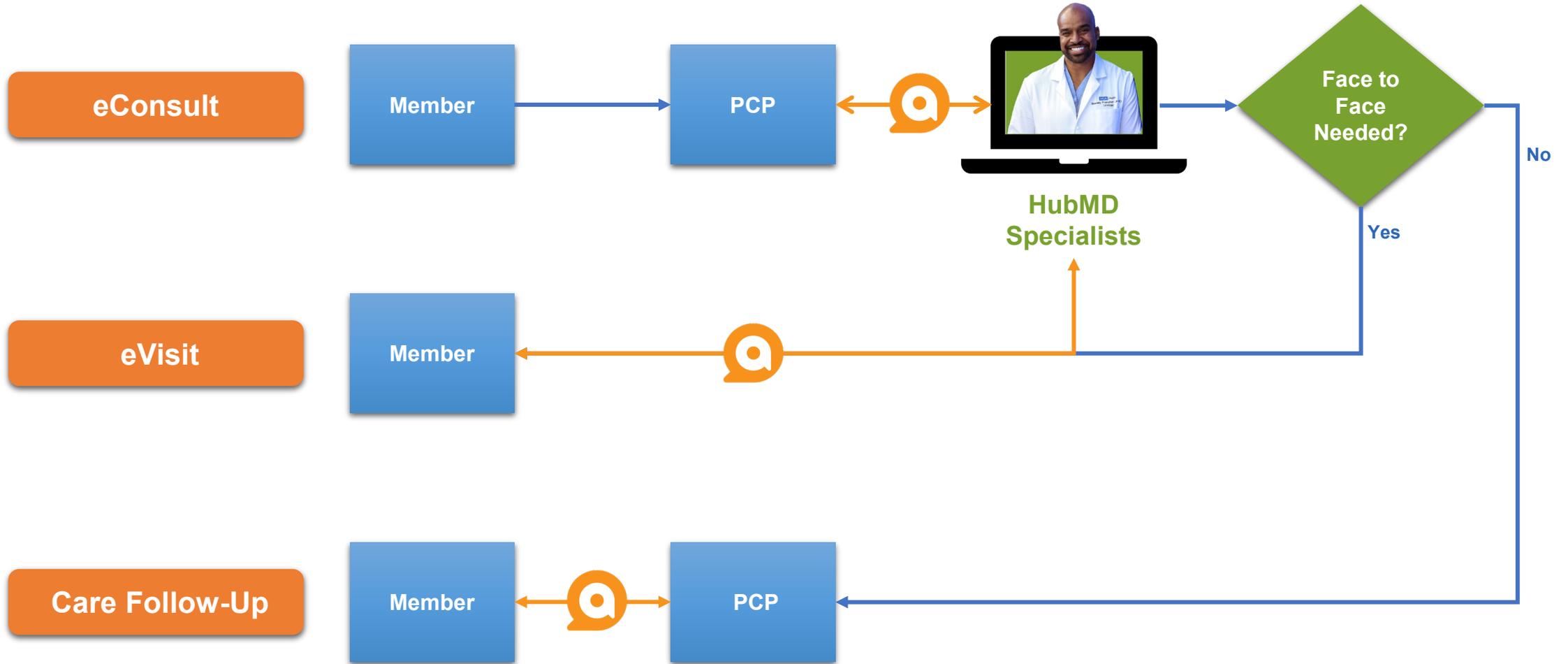
**3-6 Months**



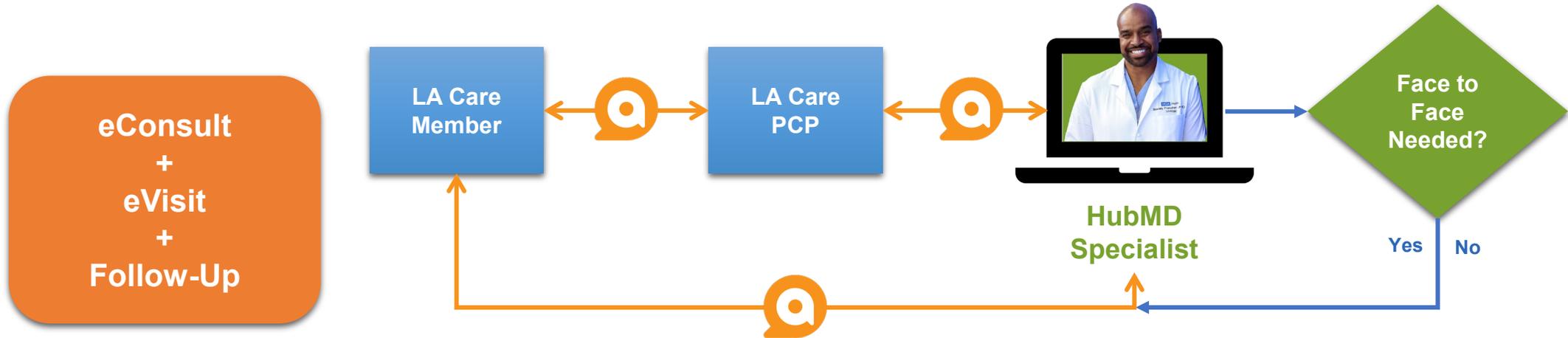
# Specialty Access Workflow



# Access to HubMD



# HubMD powered by Afya



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– Warren Buffett

**HubMD**



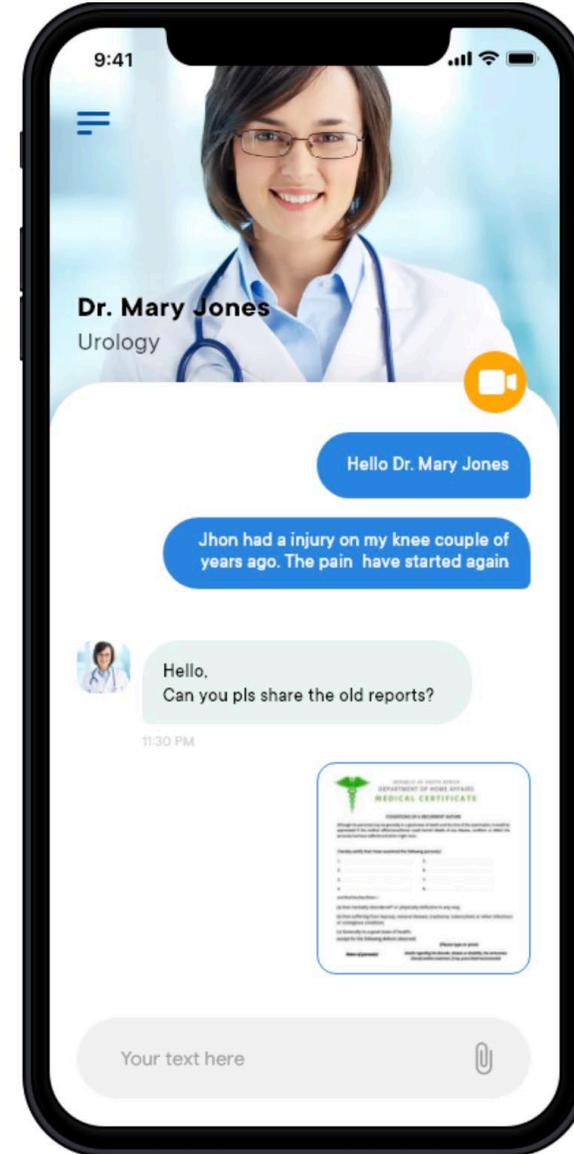
**Afya provides Access to Care.  
Anytime. Anywhere.**

# AfyaChat Demo



# On-Demand Access to Care

- Chatbot powered by Artificial Intelligence
- Access to Board-Certified Specialists
- Virtual Visits and Scheduling
- Resolve Health Concerns from Home





## Advantages:

- ✓ Access to specialists registered with Medi-Cal
- ✓ Video Calls, Messages, Attachments and Group Chat
  - All in a single virtual care session
  - AI decision support for patients and physicians
  - Option to record call and embed in chat
  - Export chat session in PDF or XML
  - Pre-coded for eConsults and Video Visits
  - Encounter capture for RDT
- ✓ Ability to schedule via chat session



“A WhatsApp for Healthcare” – Eric Brown, Fmr CEO,  
California Telehealth Network

Together...

## Doctors

100+ Specialists over  
20+ Medical Specialties.



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HEALTHCARE | OF NEW



## Workflow Engineers

Virtual Care Experts for  
Implementation and  
Support



**HubMD**  
SMART | KIND | BRAVE

**afya**  
GLOBAL

**Technology**  
Secure Chat and Video.



**Afya provides Access to Care.  
Anytime. Anywhere.**



# Clients & Partners



Inland Empire Health Pla



Martin Luther King, Jr. Community Hospital



Health Services  
LOS ANGELES COUNTY



# Leadership



**Alvin Kwong**

Dir, Health IT & Innovation; 10+ years exp. Public Health, FQHCs, and Clinic Technology



**Stanley Frencher, MD**

CMO  
10+ years Physician; Surgeon, Urology; CEO, HubMD



**Sajid Ahmed**

CEO  
25+ years exp. Healthcare Innovation



**Waheed Baqai**

COO  
10+ years exp. Public Health, Operations; Quality and Analytics



**Elizabeth Ahmed**

CFO; Co-Founder  
20+ years exp. Business, Financial Planning

# Board of Advisors



**Elaine Batchlor,  
MD**

**CEO of MLK Hospital,  
Board of th: Integrated  
Healthcare Association.  
the California  
Association of Hospitals,  
the Healthcare Quality  
Institute and editorial  
board of Health Affairs**



**Carl Dickerson**

**CEO of Dickerson  
Insurance Services;  
Healthcare Leader  
over 50+ years**



**MG. Elder Granger,  
MD**

**(US Army Ret.)  
General US. Army  
Medical Command,  
Former Dir. Tri-Care**



**Eric Klein**

**Partner of  
Sheppard Mullin;  
Healthcare Practice  
over 25 years**



**Eric Brown**

**Former CEO of  
California Telehealth  
Network**

# What is Virtual Care?

The care you need, when you need it.



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SMART | KIND | BRAVE

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