



“Of all the forms of inequality, injustice in health care is the most shocking and inhumane.”

- Martin Luther King Jr.

HubMD

P.C. - Medical Group



**Virtual
Care
Services**



**Managed
Services
Organization**

One Organization, One Team, One Service

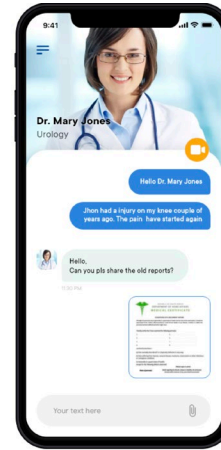
Virtual Care Providers



SafetyNet focused
Specialists providing
Telehealth Services

HubMD

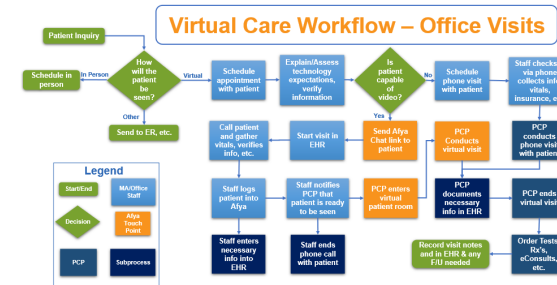
Virtual Care Technology



AI powered
Telehealth -Chat
& Video App



Virtual Care Workflow



Design Thinking +
LEAN Methods
provided by



ABOUT...



A Multi-Specialty Virtual Care Medical Group

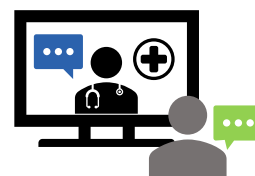
Synchronous

Provider to Provider



Virtual
Consults

Provider to Patient



Virtual
Visits

Asynchronous



eConsults



eVisits

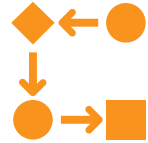
Available Specialties

- Cardiology
- Dermatology
- Endocrinology
- Infectious Disease
- Gastroenterology
- General Surgery
- Hepatology
- Nephrology
- Neurology
- Nutrition Consultation
- OB/GYN
- Oncology/Hematology
- Ophthalmology
- Orthopedics
- Otolaryngology (ENT)
- Podiatry
- Pulmonology
- Radiology
- Rheumatology
- Transgender Endocrinology
- Urology

ABOUT...



Workflow Innovation Science and Engineering

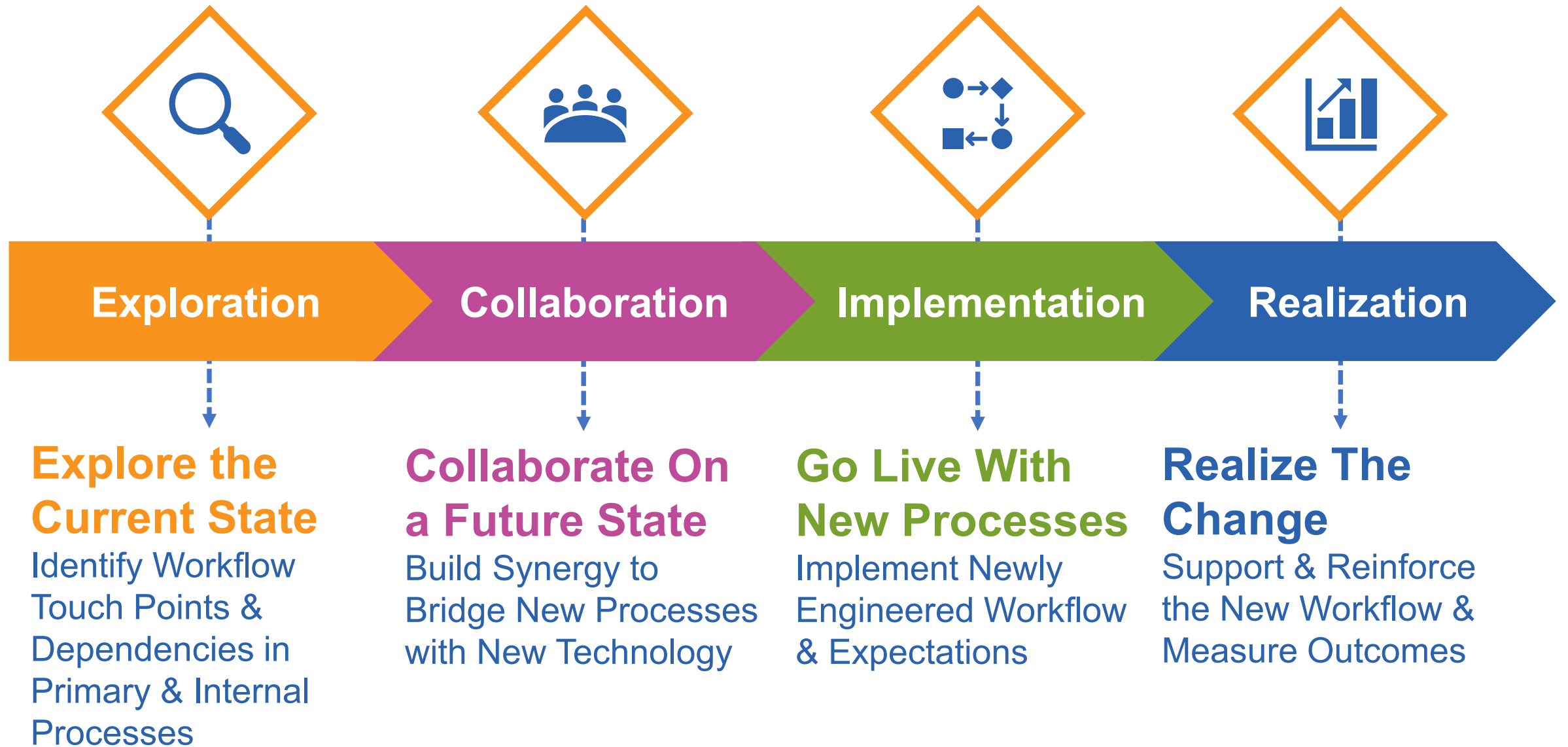


- Virtual Care Strategy
- Telehealth Implementation
- Workflow Engineering



- Underserved/Vulnerable
- Safety Net Providers
- Health Plans and Networks

INCA - INnovation Change Approach





“There is no requirement that something important must be complicated.”

– Warren Buffett



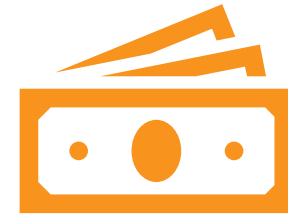
Access to Care is *Broken*



In-Person visits can be **inefficient** for patients and providers



Drawn out processes' **delays care** 3-6 months



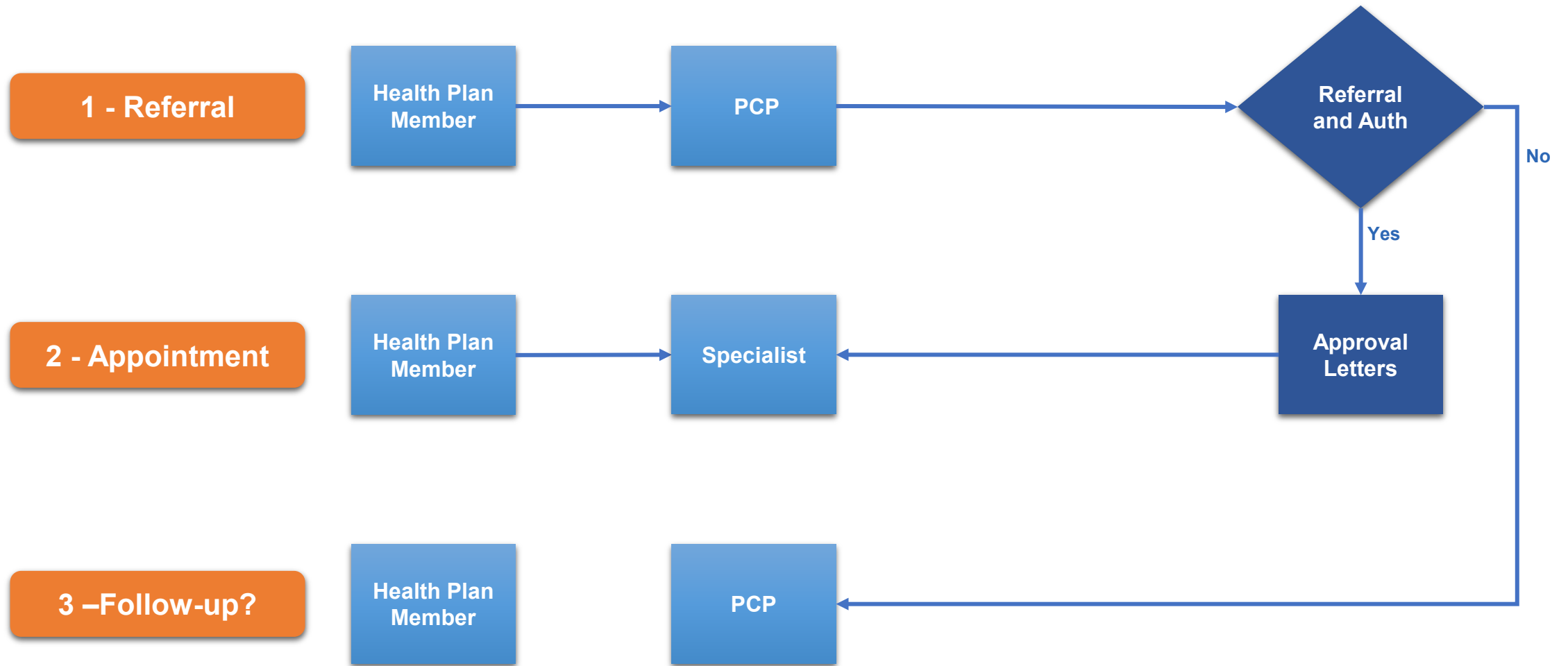
Costs are high for health plans and self-insured employers



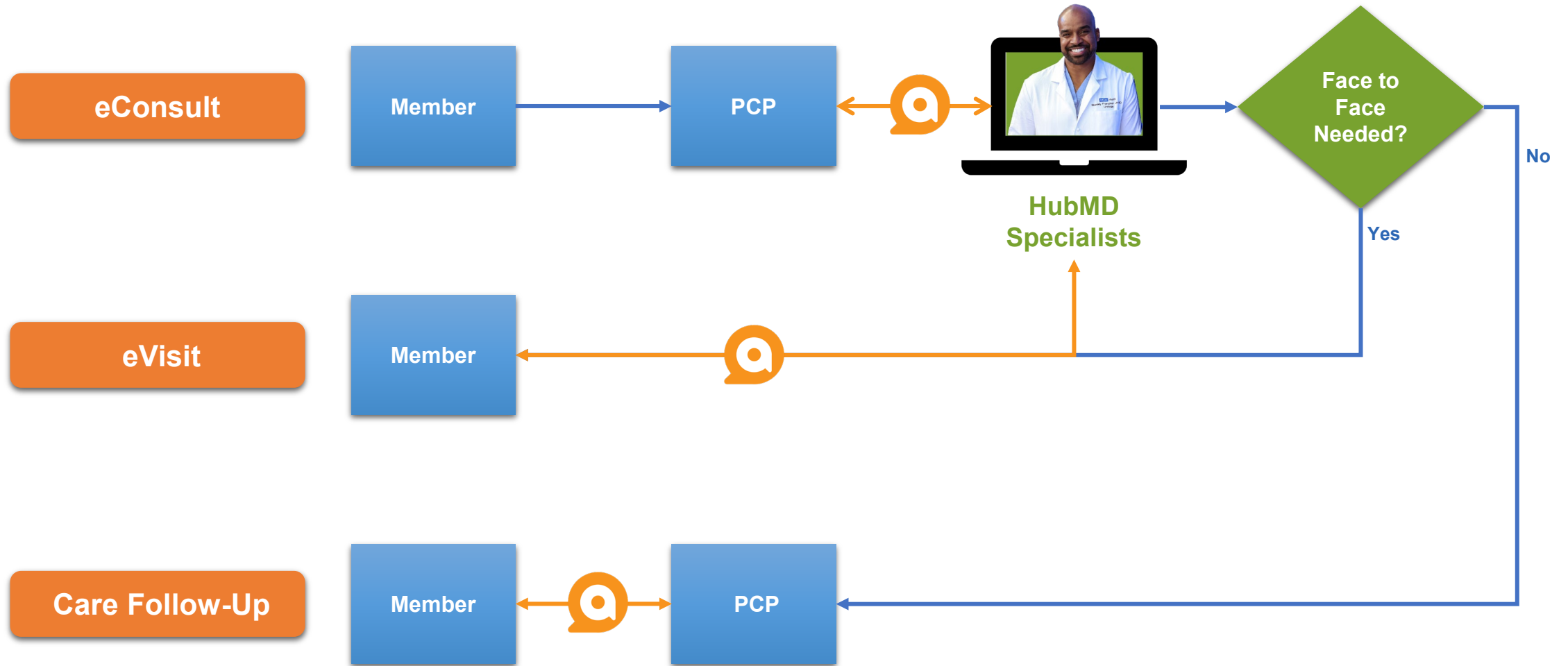
Access to Care is *Slow*



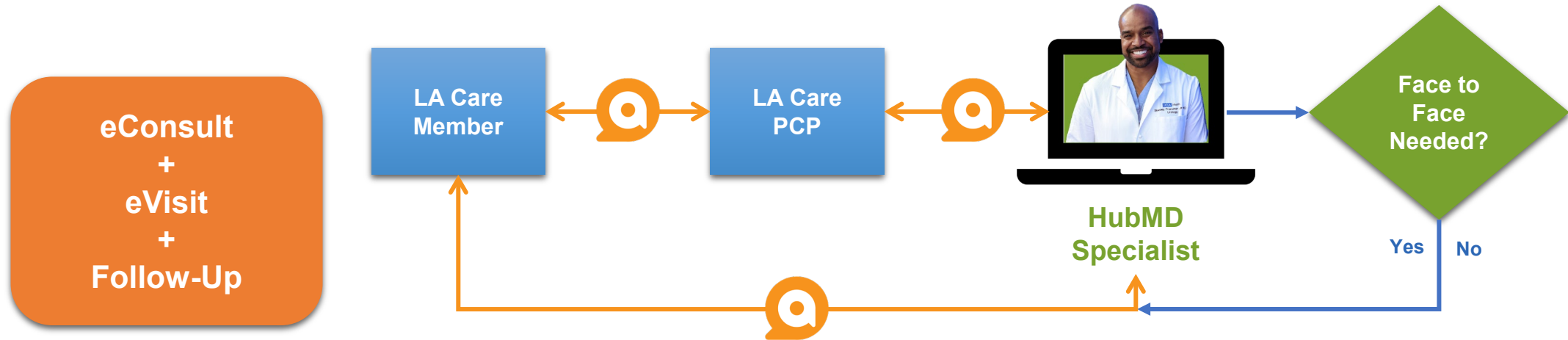
Specialty Access Workflow



Access to HubMD



HubMD powered by Afya



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HubMD



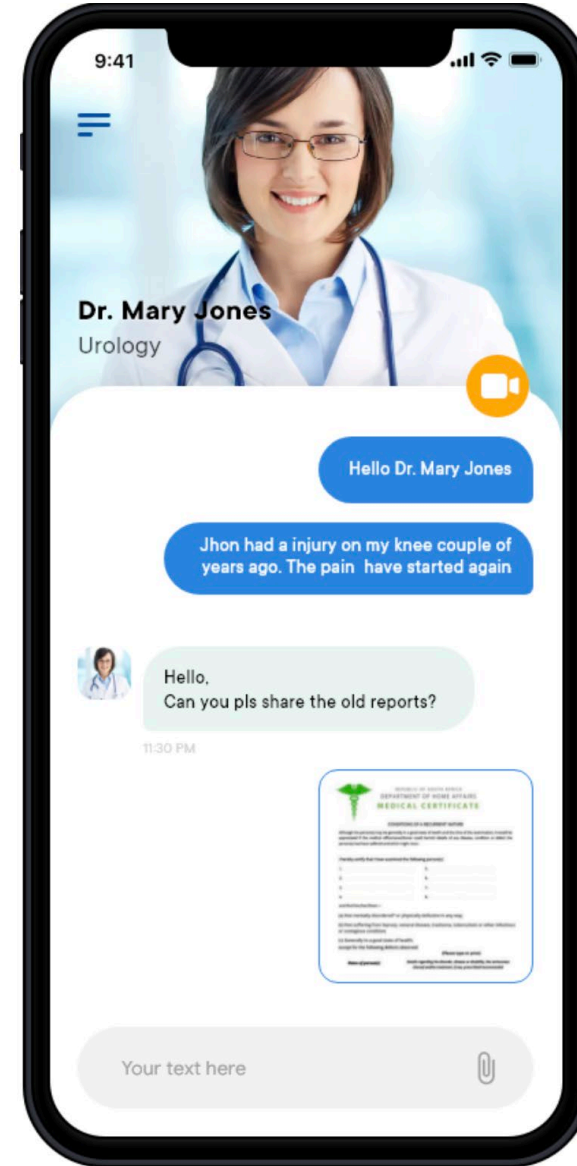
**Afya provides Access to Care.
Anytime. Anywhere.**

AfyaChat Demo



On-Demand Access to Care

- Chatbot powered by Artificial Intelligence
- Access to Board-Certified Specialists
- Virtual Visits and Scheduling
- Resolve Health Concerns from Home





Advantages:

- ✓ Access to specialists registered with Medi-Cal
- ✓ Video Calls, Messages, Attachments and Group Chat
 - All in a single virtual care session
 - AI decision support for patients and physicians
 - Option to record call and embed in chat
 - Export chat session in PDF or XML
 - Pre-coded for eConsults and Video Visits
 - Encounter capture for RDT
- ✓ Ability to schedule via chat session



“A WhatsApp for Healthcare” – Eric Brown, Fmr CEO,
California Telehealth Network

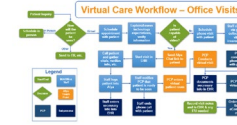
Together...

Doctors

100+ Specialists over
20+ Medical Specialties.



WISE | A FORCE
HEALTHCARE | OF NEW



Workflow Engineers

Virtual Care Experts for
Implementation and
Support



Technology

Secure Chat and Video.



**Afya provides Access to Care.
Anytime. Anywhere.**



Clients & Partners



Inland Empire Health Pla



Martin Luther King, Jr.
Community Hospital



Health Services
LOS ANGELES COUNTY



Leadership



Alvin Kwong

Dir, Health IT & Innovation; 10+ years exp. Public Health, FQHCs, and Clinic Technology



Stanley Frencher, MD

CMO
10+ years Physician; Surgeon, Urology; CEO, HubMD



Sajid Ahmed
CEO

25+ years exp. Healthcare Innovation



Waheed Baqai
COO

10+ years exp. Public Health, Operations; Quality and Analytics



Elizabeth Ahmed
CFO; Co-Founder

20+ years exp. Business, Financial Planning

Board of Advisors



**Elaine Batchlor,
MD**

CEO of MLK Hospital,
Board of th: Integrated
Healthcare Association.
the California
Association of Hospitals,
the Healthcare Quality
Institute and editorial
board of Health Affairs



Carl Dickerson

CEO of Dickerson
Insurance Services;
Healthcare Leader
over 50+ years



**MG. Elder Granger,
MD**

(US Army Ret.)
General US. Army
Medical Command,
Former Dir. Tri-Care



Eric Klein

Partner of
Sheppard Mullin;
Healthcare Practice
over 25 years



Eric Brown

Former CEO of
California Telehealth
Network

What is Virtual Care?

The care you need, when you need it.



HubMD
SMART | KIND | BRAVE

www.HubMD.org



www.AfyaChat.net

WISE | A FORCE
HEALTH CARE OF NEW

www.WISE.Healthcare